



**PROSPER WAUKON**

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## **PROFILE**

Prosper Waukon has an extensive and demonstrated leadership history in organizational development and project management. He is proficient in organizing complex projects, defining project priorities and delegating tasks. Mr. Waukon is a strategic visionary with a proven track record that exemplifies success in identifying problems, developing solutions and implementing the necessary development and change process.

## **EMPLOYMENT EXPERIENCE**

### **PROGRAM COORDINATOR, PROJECT STEP-UP, WINNEBAGO TRIBE OF NEBRASKA, WINNEBAGO NEBRASKA — 2007-2009**

Responsible for the development and management of a federally funded and comprehensive vocational training initiative designed to enhance the long-term self-sufficiency of Native American residents of a three county target area.

### **CHIEF PROFESSIONAL OFFICER, THE BOYS & GIRLS CLUB OF HOCAK NISOC HACI, WINNEBAGO NE — 2005-2007**

Responsible for providing hands-on leadership in the chartering and development process, securing and managing financial resources, and ensuring that all objectives were accomplished within prescribed time frames and funding parameters. Also responsible for board development and training, management and supervision of program staff and general supervision of daily operations.

### **PROJECT DIRECTOR, THE HO-CHUNK AND HOPE (H2) COALITION, WINNEBAGO NE — 2004-2006**

Wrote grants, designed and implemented grant activities for the H2 Coalition's Youth Alcohol Prevention Program. Trained community organizations to work as a collaborative team. Planned and coordinate joint alcohol prevention programs in conjunction with other community team member organizations resulting in greater efficiency and effectiveness in delivering alcohol prevention services.

### **EXECUTIVE DIRECTOR, HO-CHUNK NEENK-CHUNK HO-CHEE, WINNEBAGO NE — 2002-2003**

Managed and supervised this youth detention center, a youth shelter and a youth mental health treatment program. Designed and implemented employee training programs resulting in increased productivity. Expanded the scope of service and was instrumental in improving the image of the center in the community and with funding sources.

### **PRESIDENT/CEO/OWNER, PROSPER INDUSTRIES, MINNEAPOLIS/ST. PAUL MN— 1990-2000**

Managed and supervised the operations of three contract manufacturing locations employing over 400 individuals. Created, designed and implemented manufacturing training programs compatible with a diverse workforce resulting in significant improvements in their productivity. Designed and implemented industrial and labor policies, as well as marketing and public relations policies and strategies to improve the company's image. Negotiated all contracts. Prosper Industries was certified by the U.S. Department of Defense as a Military Standard (MIL-STD) shipping and receiving and production facility.

### **CEO, MINNESOTA FAIR SHARE, ST. PAUL MN — 1993-1995**

Had oversight of all daily operations of a multi-million dollar food distribution business in Minnesota, Wisconsin, Iowa, South and North Dakota. Re-organized all operations, identified new business opportunities, leveraged core competencies to increase market share, financial performance and drive growth.

### **EXECUTIVE DIRECTOR, ST PAUL AMERICAN INDIAN CENTER, ST. PAUL MN — 1990-1991**

Oversight of business operations of this non-profit organization as well as all of its social and recreational services. Successfully negotiated new and existing contracts with public, private and government entities.

### **PROGRAM ADMINISTRATOR FOR ADVANCED PRODUCTION SYSTEMS, HONEYWELL INC., MINNEAPOLIS/ST. PAUL MN — 1985-1990**

Managed and executed Honeywell's state of the art Government Performance Measurement System for monitoring contracts with the Department of Defense. Awards for excellent performance ratings for contract cost control,

meeting contract schedules, on-time deliveries and cost schedules. Organized and implemented the Twin Cities Army Ammunition Plant's only error free inventory.

**EXECUTIVE MANAGER/RESIDENTIAL, TALLY EDUCATIONAL SERVICES, INC.,  
ST. PAUL MN — 1982-1985**

Responsible for the management and supervision of the residential programs and facilities at the Hubert H. Humphrey Job Corps Center.

**UNION GLAZIER/GLASS SETTER , PITTSBURGH PLATE AND GLASS, MINNEAPOLIS MN — 1980-1982**

**EXECUTIVE DIRECTOR, JUEL FAIRBANKS CHEMICAL DEPENDENCY SERVICES,  
ST PAUL MN — 1975-1980**

Directed, supervised and coordinated the daily activities of this chemical dependency service organization

**CONTRACT PROJECT MANAGEMENT/CONSULTING EXPERIENCE**

**CONSULTANT, DAVID LYNCH FOUNDATION/GLOBAL COUNTRY OF WORLD PEACE, NEW YORK/  
MARARISHI VEDIC CITY IA — 2006-PRESENT**

Provide consultation and strategic introduction of meditation as a health and educational practice on the Winnebago Indian Reservation in Nebraska and other reservations in the United States and Canada.

**CONTRACT PLANNER, WINNEBAGO TRIBE OF NEBRASKA, WINNEBAGO NE — 2007-2008**

Contracted with the Tribe to assist in the development of a Master 10 year plan. Developed objectives and project milestones. Compiled and analyzed financial and organizational data.

**CONTRACT PROJECT DIRECTOR, COMMUNITIES MOBILIZING FOR CHANGE ON ALCOHOL USE (CMCA)  
AND STRENGTHENING FAMILIES PROGRAM, WINNEBAGO PUBLIC SCHOOL — 2004-2007**

Responsible for the implementation and supervision of ongoing activities of these preventative, family based programs. This work was concurrent with and resulted in the establishment of the Boys and Girls Club.

**CONSULTANT, THE RED ROAD PROJECT, WINNEBAGO NE — 2003-2004**

Supervised and trained 14 high schools students to teach a 50 minute curriculum to grades 1-5 on managing themselves in alcohol use situations. Coordinated teaching activities with three other high schools implementing similar programs

**CONSULTANT, SAC & FOX NATION, RESERVE KS — 2004**

Provided training to program directors and managers in community coalition building

**FINANCIAL CONSULTANT, THE OJAI FOUNDATION, OJAI CA— 2001-2002**

Total financial and business management oversight for the Foundation. Successfully established and managed a fundraising strategy for the organization.

**CONSULTANT, THE WORLD COUNCIL OF ELDERS, BOULDER CO — 2000-2002**

Wrote, designed and produced program funding goals and objectives.

**CONSULTANT, URBAN VENTURES, MINNEAPOLIS MN— 2000-2001**

Supervised and trained diverse labor surplus workers in competitive work force teams. Developed sales and marketing strategies. Negotiated and managed labor service contracts with Fortune 500 companies.

**VICE PRESIDENT, GOOD-WORKERS MINNESOTA, MINNEAPOLIS MN — 2000-2001**

Supervised daily operations of Good Worker's contract manufacturing business, sales & marketing personnel and employee training programs. Negotiated and secured contracts with Fortune 100 & 500 companies.

**EDUCATION**

**Graduate Studies, University of St. Thomas, St. Paul MN - 1985-1990**

- Government Contracts - Contracts Negotiations
- Management Contract Law - Federal Acquisition Regulations
- Defense Federal Acquisitions Regulations
- Government Contract Types
- Contract Costs Estimating
- Government \* Regulatory Relations

**Graduate Studies, United Theological Seminary, New Brighton, MN**

- Family Systems

**B.A. - Business Administration, University of St. Thomas, St. Paul MN - 1982-1985**

## **ADDITIONAL TRAINING**

*University of St. Thomas/Management Center, St. Paul MN - 1991-1994*

- Basic Supervision, Continuous Quality Improvement, Time Management, Implementing Self-Managing Work Teams

*Metropolitan Economic Development Association/Minority Executive Development Program ,  
Owatanna MN - 1991-1992*

*Honeywell Armaments Division/Government Contracts Management & Negotiation, Northland MN - 1989-1990  
Owatanna MN - 1991-1992*

*Honeywell Corporate Executive Headquarters/Honeywell Executive Management Development,  
Minneapolis MN - 1988-1990*

*Honeywell Ordinance Division/Production/Program Management, Arden Hills MN - 1986-1988*

*Certified Chemical Dependency Family Counselor, St. Mary's Junior College, Minneapolis MN 1976-1977*

## **COMMUNITY SERVICE**

- **2008 - Present - President**, Hocak Elders Council, A non-profit corporation dedicated to establishing a replicable 5 point Model for Sustainable Indigenous Communities in the areas of Education, Health, Agriculture, Energy and Cultural Restoration & Preservation. The Hocak Elder Council is a member of the Clinton Global Initiative with a commitment to establishing this model around the world.
- **2007- Present - The Winnebago Indian Reservation Tax Commission**, Commission Member
- **2005 - Present - Nebraska Advocacy Services (NAS), Inc.** (The Center for Disability Rights, Law, and Advocacy). Board Treasurer. Chair - Cultural Competency Committee. Member - Resource Development Committee. Lincoln, Nebraska.
- **2001 - 2002 - The Ojai Foundation**. Chair - Finance Committee. Ojai, California.
- **1988 - 2001 - Central Neighborhood Business Development Council** (South Minneapolis). Chair - Board of Directors. Minneapolis, Minnesota.
- **1996 - 1998 - The Technology Center Management Council**. Chair - Youth Committee. Minneapolis, Minnesota.
- **1996 - 1998 - The Lake Street Business Association**. Member - Central Neighborhood Representative. Minneapolis, Minnesota.
- **1990 - 1995 - The Metropolitan Business Development Association** (for-profit minority business owners). Board Member - Business Enterprise Sector Committee. Minneapolis, Minnesota.
- **1998 - 1991 - The Minnesota American Indian Chamber of Commerce**. Board Member - Responsible for obtaining funding from Honeywell for two years of operation plus a loaned executive. Hopkins, Minnesota.
- **1980 - 1986 - Juel Fairbanks Chemical Dependency Services, Inc.** (American Indian service provider for Minnesota). Treasurer/ Chair - Finance/Personnel/Program Development Committee's. St. Paul, Minnesota.

## **AWARDS**

- **2008 - The Maharishi Award**/*The expression of the highest esteem award of the community. Presented by the Ministry of Education, Maharishi University of Management. Vedic City, IA.*
- **Sept./1996 - Over and Above Effort Award**/Prosper Industries, Inc.. Presented by Alliant TechSystems. New Brighton, Minnesota
- **Oct./1994 - National Minority Supplier of the Year, Regional Award Winner, Class 1**/Prosper Industries, Inc. Presented by the National Minority Supplier Development Council, Inc. Washington D.C.
- **Sept./1994 - Minnesota Minority Supplier of the Year, Category 1**/Prosper Industries, Inc. Presented by Corporate/Minority Business Exchange, Inc. Minneapolis, Minnesota.
- **July/1993 - Small Disadvantaged Business of the Year Award**/Prosper Industries, Inc. Presented by Honeywell Military Avionics Division, Minneapolis, Minnesota.
- **Feb/1990 - Honeywell Outstanding Performance Award**. Presented by Advanced Production Systems Management for cost reduction on Engineering Change Order.
- **April/1988 - Honeywell Outstanding Performance Award**. Presented by Production/Inventory Management for cost reduction on Engineering Change

## **REFERRALS**

References are provided upon request